## DebConf15 / Jugendherberge Heidelberg Int'l

## Termsheet

30. Apr 2014 /mfk

| Topic           | DebCamp  | DebConf  | OK? |
|-----------------|--|--|-----|
| Dates           | Arrival Sat 2015-08-08, departure Sun 2015-08-23, 15 nights  |  |     |
|                 | first 7 nights (Sat-Sat+1)   | following 8 nights (Sat-Sun+1)   | 1   |
| Precondition    | Membership in the Landesverband (in Bavaria if that is where our entity is situated), not required for contract signing (or kick-off event)  |  |     |
| Sales tax / VAT | Youth hostel is VAT-exempt, meaning prices are gross. VAT is not specified.  |  |     |
| Room & board    | According to official price list for 2015 (expected to be set mid-year, price rise over 2014 expected to be < 2 %).  Applicable prices are those for under-27-year-olds/families for all, incl. reduced prices for 2+ and 4+ nights.                   | 32,90 € / person/night incl. breakfast and two hot meals for lunch and dinner. Price reduction for unwanted food (see "Food" below) in the vicinity of 5 €/meal (lunch & dinner only).   |     |
| Minimum rent    | No minimum, 80 reservations (see "deadlines" below)  | Minimum 350 beds/night, on average for 8 nights  |     |
| Exclusivity     | No   | Yes, exclusive use of the entire building and outside spaces, unless opted against 16 weeks ahead of time (see "deadlines" below)  | 1   |
| Choice of rooms | Assigned by them (to be discussed with us)  11 €/night for each room to be used by one or two people alone 2 double-rooms per 25 beds are free   | Freely assigned by us, filling rooms with 2 beds first, then 3, 4, then 6 beds.  If a bed gets reused, there's a charge of 3,10 € for cleaning and sheets  |     |
| Sheets          | Sheets provided, beds to be made and stripped by us  |  |     |
| Towels          | Towels <i>not</i> included, can be rented at 2€ / person for the duration of stay  |  |     |
| Deadlines       | Contract to be signed 2014-05-31 or loss of option Free cancellation up to 8 weeks beforehand Advance of ca. 6.000 € payable by 10 June 2015 Afterwards -10 % deviation free-of charge, Then booked rooms must be paid 50 %, unless they can be resold | Contract to be signed 2014-05-31 or loss of option Option to forgo exclusivity or cancel 16 weeks ahead of time Advance of ca. 50.000 € payable by 16 June 2015. Cancellation until 12/8/0 weeks means paying 30%/60%/90% of price |     |

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| Food                   | Standard, vegetarian, vegan, (most) ethnic foods possible, lactose-/gluten-free possible, strictly kosher food not possible Approximate numbers required 4 weeks in advance Actual numbers required 1 week in advance We will receive N+20 tickets (where N is the number we booked), which they will collect. We pay for N meals plus whichever of the 20 tickets have been used (at 5 €/meal). |  |     |
| Meal times             | Just like all the other guests (7–10, 12–14, 18–20)  | Reasonably flexible, but they need 2 hours between meals for cleaning, and more in the afternoon for dinner preparation. |     |
| Additional meals       | 6.90 € / meal (for externals)  |  |     |
| Lunch packs            | Lunch-packs instead of seated lunch possible   |  |     |
| Conference dinner      | Barbeque on site at ca. 3 € / person   |  |     |
| In-house<br>networking | Use of in-house facilities (Wifi, cable connections) Setup on last two days must not disturb other occupants   | Use of in-house facilities (Wifi, cable connections) Use of own equipment possible, e.g. if Wifi doesn't scale           |     |
| Server room            | Servers may be placed into a basement room, there are no cooled rooms though   |  |     |
| Uplink                 | Provided via fibre connection to the zoo. If a permanent connection is put in place, no additional cost for us. Else, we are responsible for establishing the link (and must not damage or impede upon the JH, but we have their support).   |  |     |
| Electricity            | All inclusive  |  |     |
| Cleaning               | Included at end of stay  | Included at end of stay (but see above wrt. extra rooms due to empty beds)   |     |
| Common spaces          | Use of common spaces (inside & outside) incl. children's room  Use of lockers and washing facilities   |  |     |
| Orga room              | Either one of the conference rooms (Stockholm), or a wheel-chair bed-room of ca. 16m², possibly in combination with storage elsewhere  |  |     |
| Front desk             | Either in the orga room or in a corner of a hack lab   | Tables in a corner in the entrance hall  |     |
| Conference rooms       | Use of conference rooms on-demand (see below for individual rooms) Use of all other conference rooms for setup on Thu/Fri for 500 €/day (in addition to individual rooms, except for HD III)   | Use of all conference rooms incl. equipment for 1.000 €/day  |     |
|                        | Berlin + London: 200 €/day incl. equipment   |  |     |
|                        | Paris: 50 €/day incl. equipment  |  |     |

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|                   | Amsterdam: 100 €/day incl. equipment   |   |     |
|                   | Stockholm: 25 €/day incl. equipment  |   |     |
| Discotheque       | Use just like all the other guests   | Exclusive use incl. playing our own music                           |     |
| Band in courtyard | n/a  | Possible on one or two nights, setup/tear-down costs bearable by us |     |
| Bistro            | Use just like all the other guests   | Some influence possible on stock                                    |     |
| Self-catering     | Not possible. The JH won't complain about a bar of chocolate, some fruits or an occasional bottle of drink that they do not serve at the bistro, but in general, people are requested to not bring food & drinks into the venue and buy their stuff on site. Alcohol must not be brought in. |   |     |
| Parking           | Free parking available on a first-come, first-served basis   | 30 free spaces we can use, plenty of parking in the vicinity too    |     |